



HOLY FAMILY CHURCH

a loving family.

June 10, 2019

Mr. John Kearns
President
John Kearns & Associates
3959 North Buffalo Road
Orchard Park, New York 14127

Dear Jack:

I would like to thank John Kearns & Associates for your support and direction during our very successful capital campaign here at Holy Family Parish. Our goal was to raise \$2.5 million to help with a variety of projects including building a new rectory. I am very pleased to report that we have exceeded that goal by raising \$2.6 million and new pledges are still arriving daily.

It is without question that you have an extraordinary knowledge of how to plan and direct parish capital campaigns. But what is even more important is that your company is on-site to follow through on all of the details and help drive the daily campaign activity.

Along with a personalized plan to help us reach our full potential you also delivered the support needed to make this campaign easy on our staff. Your organizational plan and abilities were key, and you always had everything in place exactly when needed. You took the guesswork out of fundraising and made this process flow so smoothly for all involved.

I also wish to acknowledge Bill Hogan who served as our on-site director. His daily presence was just what we needed to keep on track. Bill was extremely dedicated to our success and put in the time to make sure that the campaign would reach and surpass its goals. He was also flexible enough to meet and solve any unforeseen challenges.

In closing, I would like to confirm that your plan and follow through really work. I highly recommend John Kearns & Associates to any other pastor or organization that needs to conduct a campaign. Please know that I will call on you for any future fundraising needs! My very best wishes to you in the future.

Blessings,

Father John D. Manno
Pastor



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