



St. Gabriel's Church
Hammondsport, NY

St. John Vianney Parish

32 East Morris Street ♦ Bath, New York 14810

www.sjv2012.org
607-776-3327



St. Mary's Church
Bath, NY

October 3, 2018

Mr. John Kearns
President
John Kearns & Associates
3959 North Buffalo Road
Orchard Park, New York 14127

Dear Jack:

We want to express our complete satisfaction with your firm's assistance in our parish capital campaign. Your team provided excellent advice, over delivered and generated a high level of enthusiasm from parish leaders. There is a wonderful upbeat spirit as a result of this campaign.

You may recall that many on our committee were skeptical that we could raise the amount needed and recruit volunteers to help with the effort. Well, we had more than enough volunteers and exceed our \$600,000 goal by over 25%. Today, we are at \$750,000 and are still receiving new pledges. The success of this campaign was indeed beyond our hopes, and we feel it was due to the well organized and carefully executed campaign plan provided by your company.

We were also impressed with your firm's flexibility and customized approach to our parish. Although St. John Vianney is one parish we minister from two separate worship sites and each has its own unique needs and buildings that required attention. Because of this we knew we needed a firm that could modify their approach to meet our specific needs. John Kearns & Associates listened to what we wanted and delivered an outside-the-box plan that led to our tremendous success.

Your firm certainly followed through on all of your promises to us while providing daily on-site support and service which was greatly appreciated by our staff. This included handling every aspect of the campaign including the production of all materials such as campaign brochures, reception invitations, weekly newsletters, pulpit announcements and training materials.

Needless to say it is without hesitation that we strongly endorse John Kearns & Associates and are willing to recommend this firm to anyone who may call on us.

Gratefully,

Deacon David LaFortune
Pastoral Administrator

Fr. James P. Jaeger
Parish Priest